



For more information contact:  
Pegasus Disk Technologies, Inc.  
(925) 314-1800  
[marketing@pegasus-ofs.com](mailto:marketing@pegasus-ofs.com)

### **Inter-American Data does not Gamble with Data Management**

San Ramon-based Pegasus Disk Technologies, a developer of storage management software for optical storage devices, announced that Inter-American Data has implemented Pegasus InveStore™ software to control the storage retrieval of financial and billing records of their hospitality solutions products.

Inter-America Data, located in Lawrenceville, GA, provides large chain hotel management companies with financial and billing records management solutions. Many of these hotel management companies are located in Las Vegas, NV, the gambling capitol of the US. Even though gambling is a big business, the records management solution behind the casinos is not to be gambled with. Inter-America Data, provides a secure records management solution on non-erasable media, so hotel management can be sure that the data is not tamperable at any time after it has been stored. This system also creates, in effect, a virtual paper trail for auditing and tracking purposed in the event of an outside audit.

"Financial data require solutions that utilize a storage medium that is write-once for auditing purposes and will remain reliable over long periods of time. Our file system, Pegasus-OFS is write-once and optical storage has the longevity to meet these needs. Pegasus has been providing solutions for these types of applications since 1988," says Roy Slicker, president and CEO of Pegasus.

According to Daniel Griswold, computer analyst for Inter-American Data, optical storage technology was selected instead of magnetic storage for the permanent storage features that optical offers. When a decision was made to inquire for an alternative solution from their previous vendor, Griswold looked into a system that would run under the windows platform. Pegasus was chosen, as Griswold felt, that Pegasus was easy to use and implement and got the job done within his budget. Pegasus was also the best software for WORM (write once read many) applications, giving constant access to file level while having a simple API approach that allowed the write-once storage solution to plug into the Inter-American Data records management solution.



Griswold said, "We like Pegasus because of their ease of installation and the fact that they plug seamlessly into our application. It manages the disks both on and off-line and therefore data can be scaled over a number of disks and shelved outside of a storage library environment for future access to critical financial records. The IRS requires that financial records be stored for at least 7 years and Pegasus provides a solution that provides that kind of long-term reliable access to data and is write-once for audit purposes."

### **About Inter-American Data**

Inter-American Data is a privately held software development company with sales of \$40 million and 140 employees in four locations including two offices in Atlanta, Las Vegas and Coral Gables. Inter-American Data is a leading provider of document imaging/electronic forms and property management software. Inter-American Data can be contacted by phone at (800) 241-8768 or by fax at (770) 962-3231.

### **About Pegasus Disk Technologies**

Pegasus Disk Technologies, Inc., headquartered in San Ramon, CA develops archive management software for optical, CD-ROM and DVD devices from leading manufacturers. Founded in 1988, Pegasus has developed long-term strategic partnerships with leading developer ISVs and OEMs that use its products to manage storage devices within their applications. Pegasus is located at 2333 San Ramon Valley Blvd., San Ramon, California, 94583 and can be reached by phone at (925) 314-1800, by fax at (925) 314-1801 or on the World Wide Web at <http://www.pegasus-ofs.com>.

###