



International Transportation Specialists Improve Efficiency with Paperless Solution

Executives at **International Transportation Specialists, Inc. (ITS)** in Omaha, Nebraska, wanted to maintain and even increase profit margins by processing and storing more paperwork daily without hiring additional employees or allocating expanded storage space for filing. All while continuing to offer the same outstanding service it had always provided its customers. The solution to automate its paper process had to be a system that was compatible with the company's existing Novell network and Unix host system, so they wouldn't have to overhaul the ITS computer system.

"We either had to hire more people to handle our paperwork, or we had to find a way to handle it more efficiently," said Tom Hastings, president of ITS. "We chose to handle it more efficiently."

ITS management decided to install a **PaperWise** Document Imaging System that would link all of the company's departments via software to every active job in the company on its network. Not only could ITS' clerical staff handle trip documentation more efficiently, but once it was scanned and indexed into the system, all departments benefited. Now the Billing Department processes invoices more efficiently, Collections responds to customer inquiries more quickly, dramatically increasing payment turn around, and Driver Settlement accesses employee and driver records more easily (facilitating driver retention).

An equally important benefit to going to a less-paper solution is the storage. ITS now stores all of its data on a **20-platter optical jukebox [driven by Pegasus Storage Management Software]** which takes up no more than 1.5 cubic feet of space vs. approximately 240 cubic feet for eight filing cabinets. ITS keeps hard-copy files of each job, but these are stored off-site for archival purposes only.

Because ITS has enhanced its processing capability, the company's billings have increased without hiring more employees. The same number of people accomplishes more work, with higher quality.

"Without a doubt, the PaperWise Document Imaging System is saving us time and money, making us more efficient than we ever could have been otherwise"-Tom Hastings, president of International Transportation Specialists, Inc.